



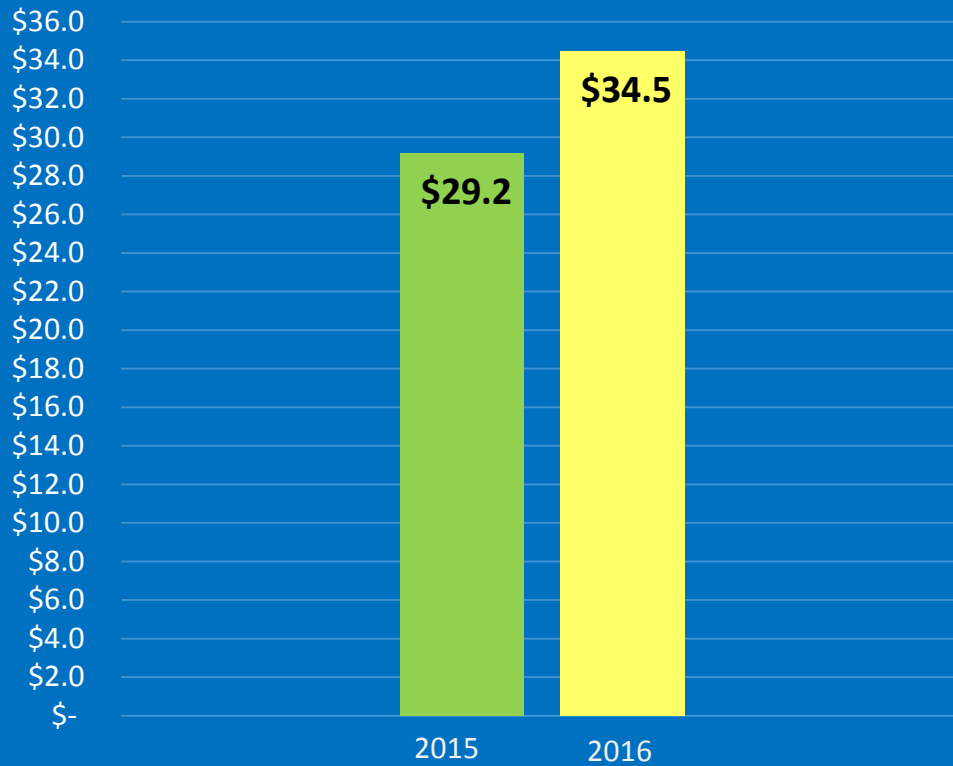
VICTORIA AIRPORT AUTHORITY

Chief Financial Officer Presentation to Airport Consultative Committee

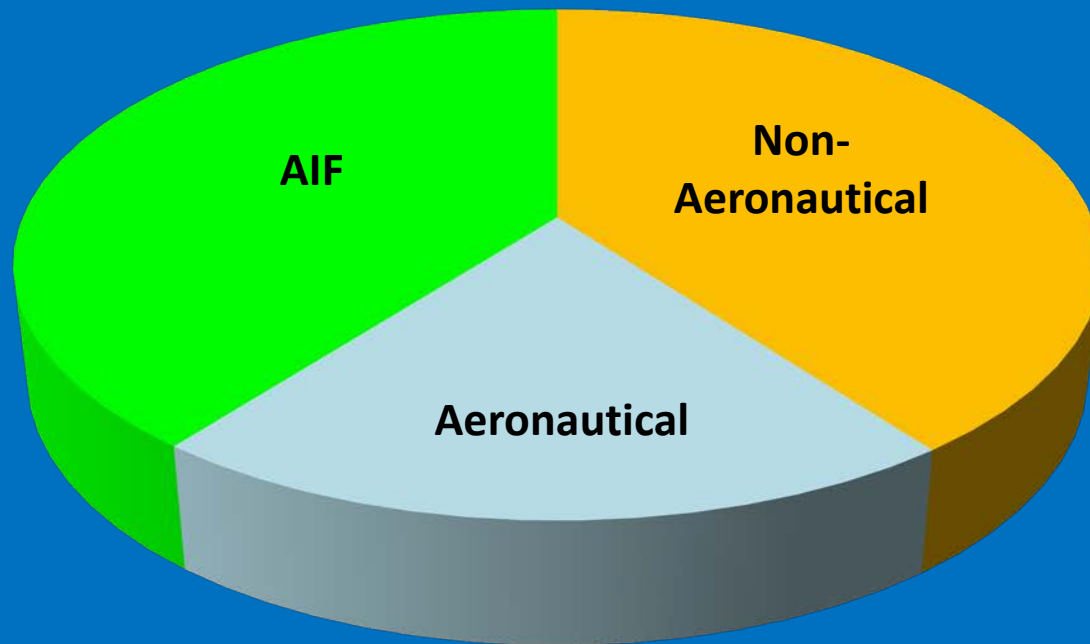
March 7, 2017



Total Revenue



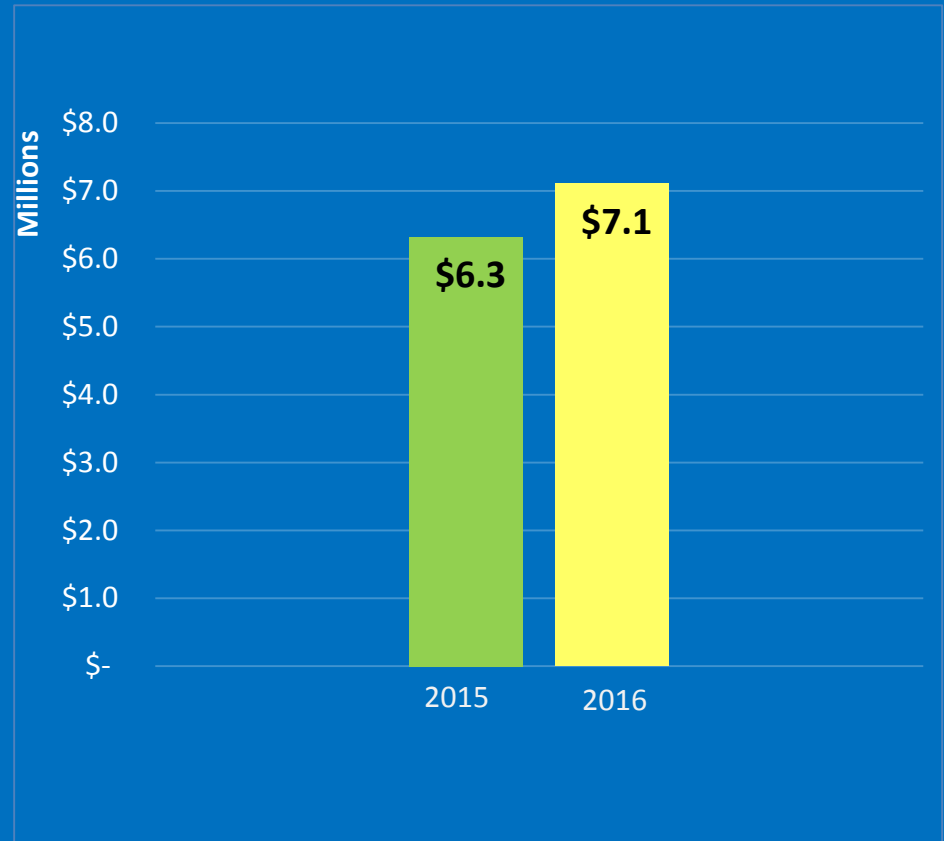
Revenue 2016 - \$34.5 million



Non-Aeronautical Revenue



Aeronautical Revenue



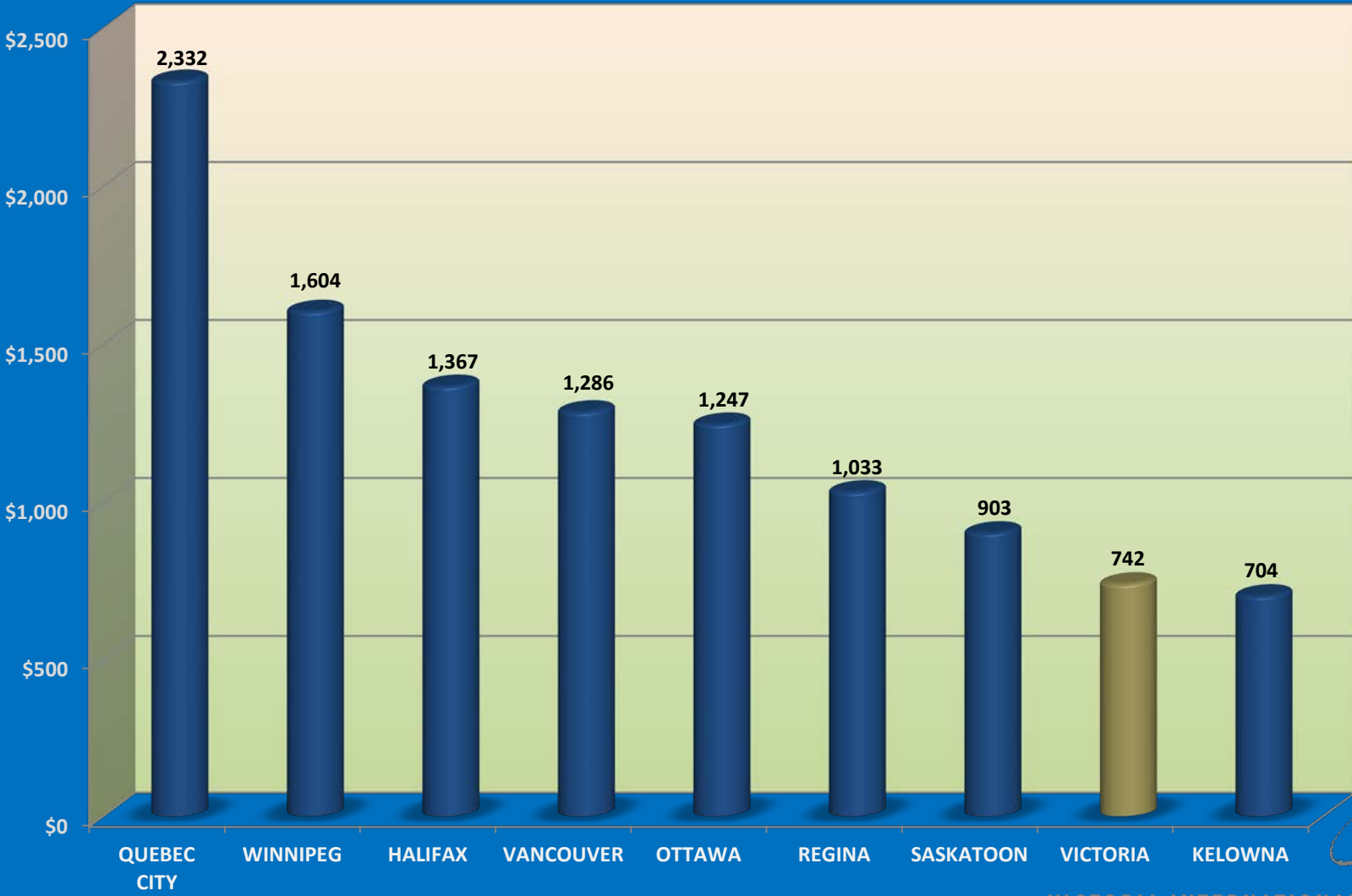
Aeronautical Revenue

\$7.1 million

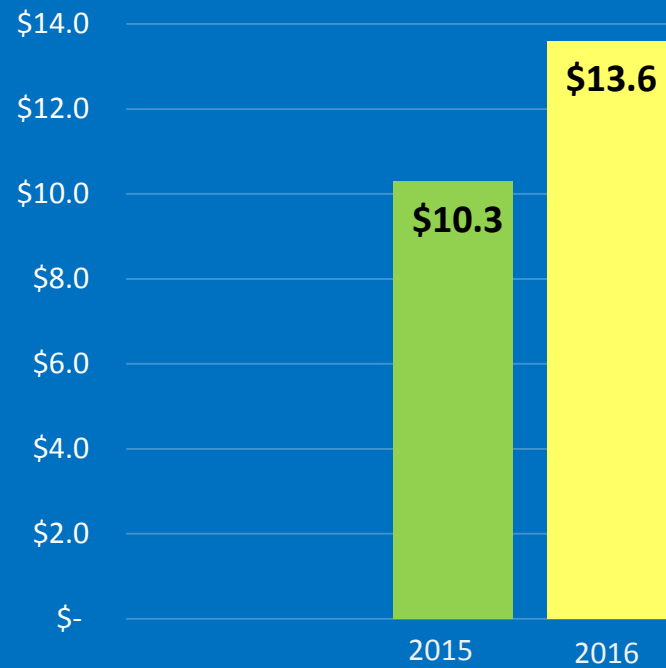
- Landing fees and terminal fees
- Landing fee per 1,000 kg of MTOW larger gauge aircraft = more \$
- Applies to jets and turbo prop aircraft
- Terminal fees = fee per landed seat:
 - \$2.24 domestic
 - \$3.81 transborder & international



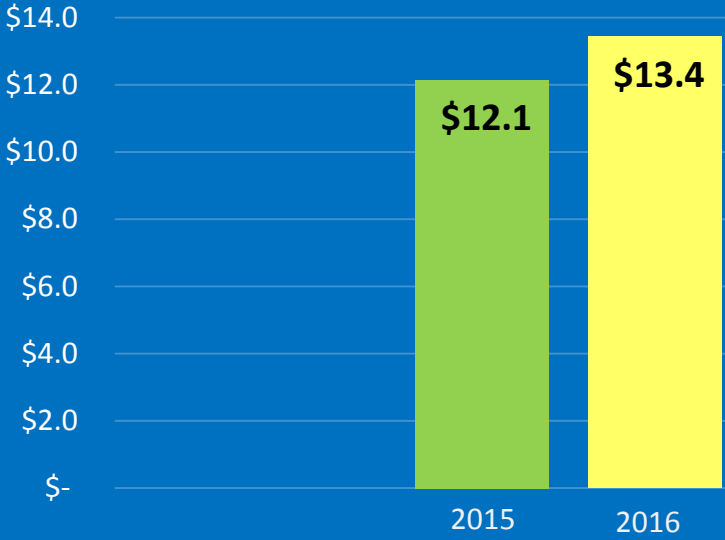
Domestic Turnaround Fees for a 737 By Airport



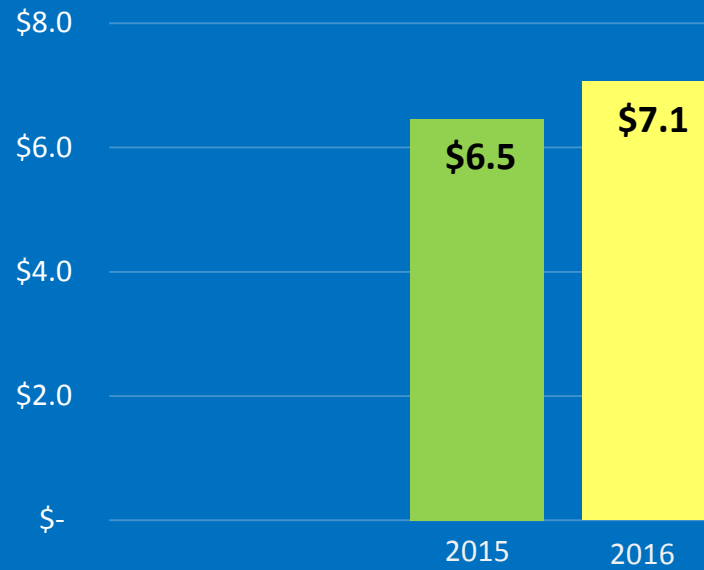
Airport Improvement Fee



Operating Expenses

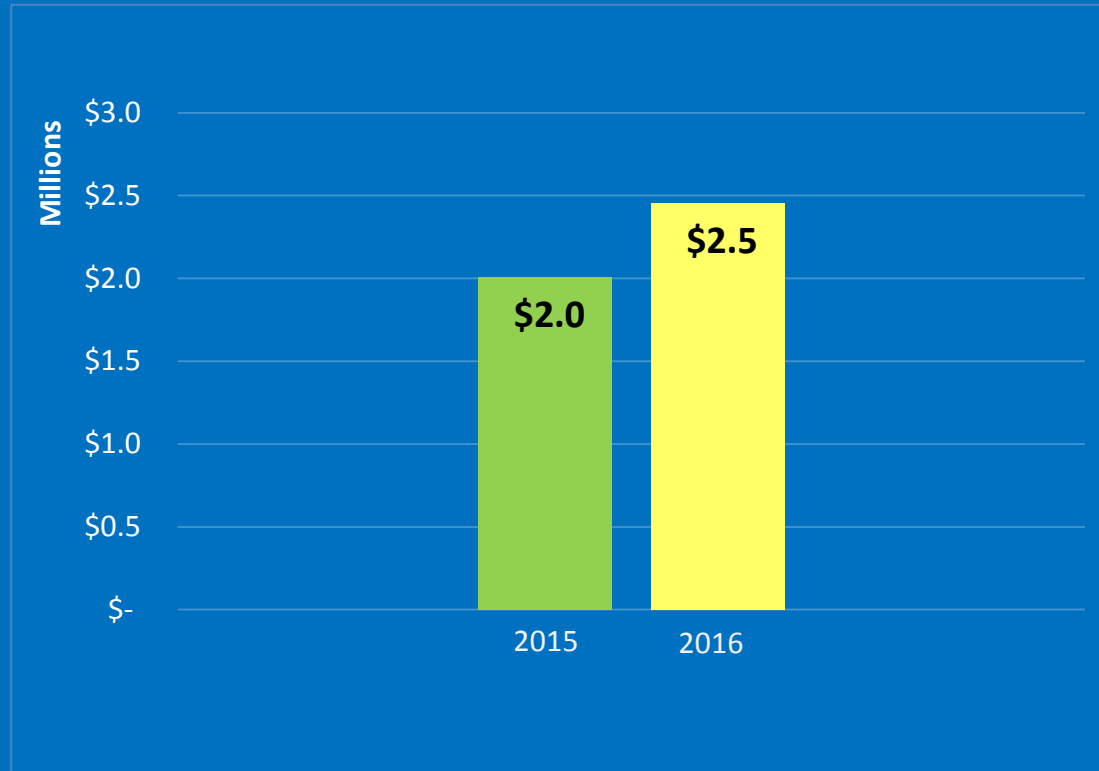


Amortization

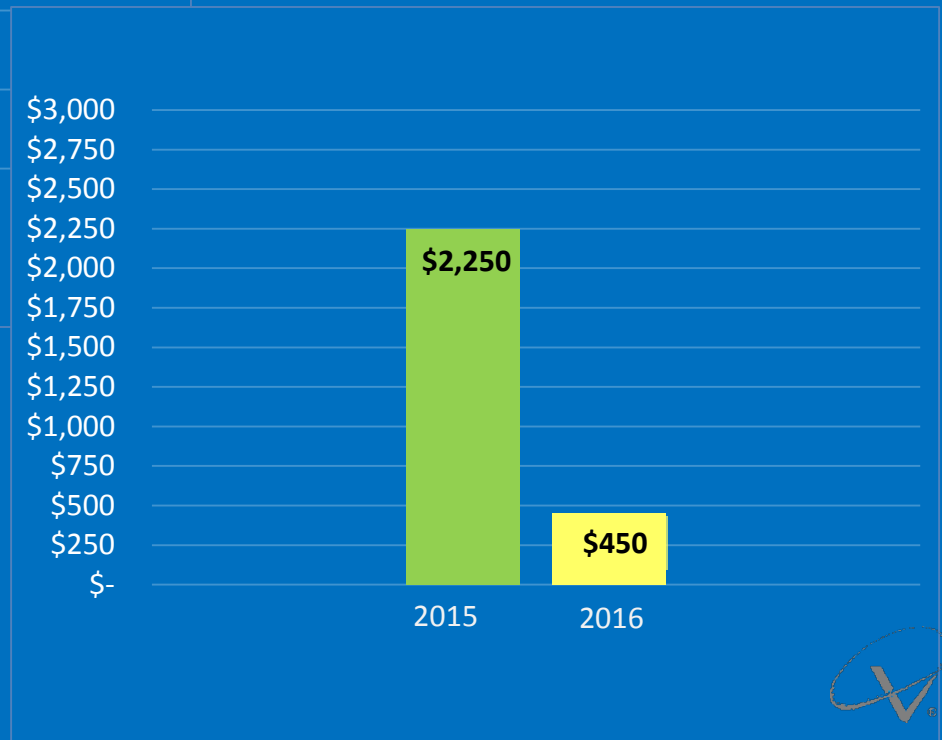
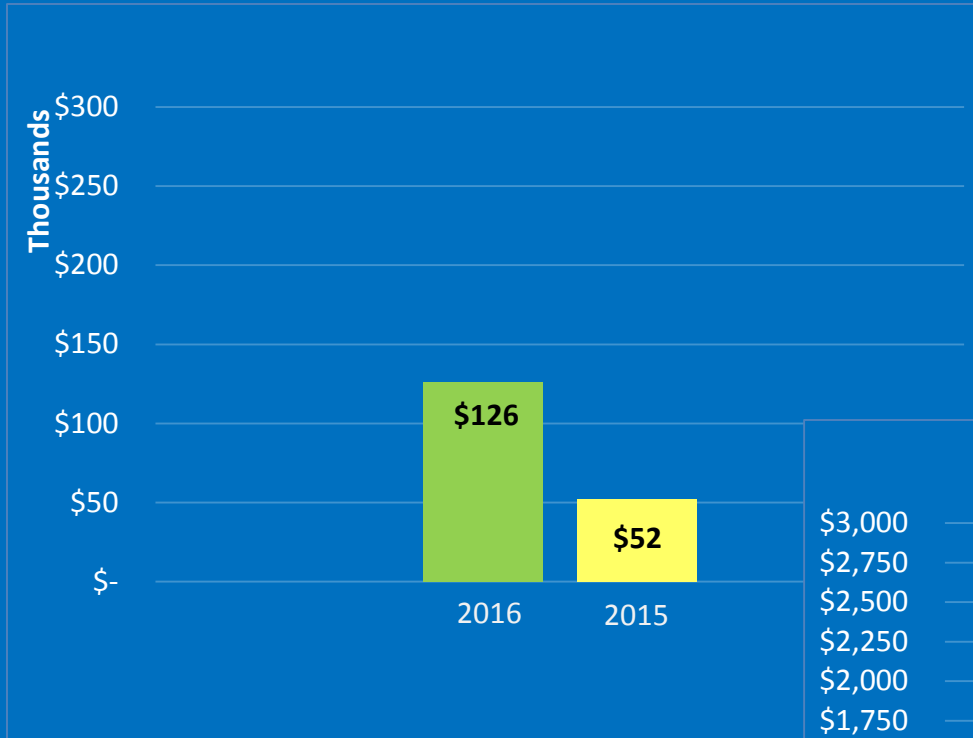




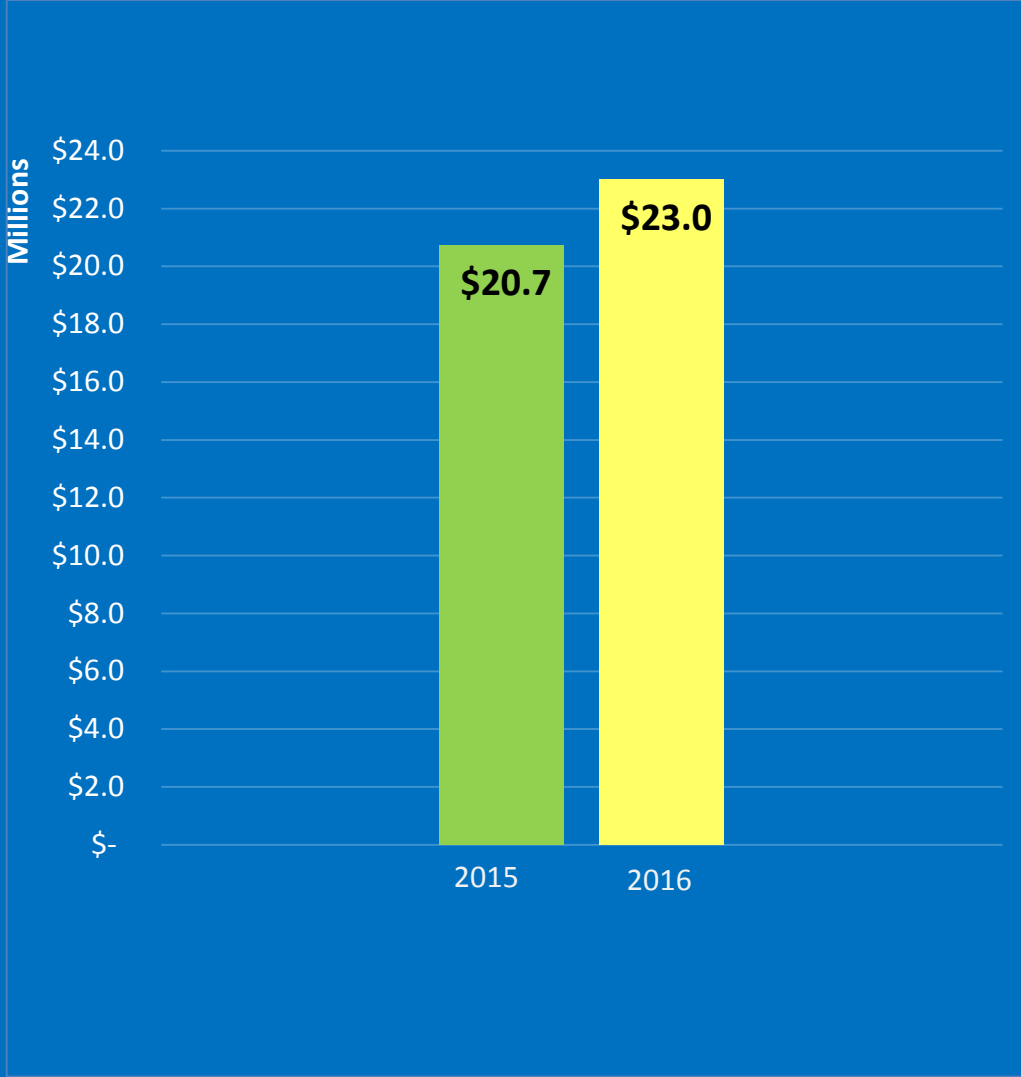
Rent and Property Taxes



Interest on Long-Term Debt



Total Expenses



Excess of Revenue Over Expenses Reinvested in the Airport

